

From: ... client ...

To: darlene.kauai@hawaii-sbdc.org

Subject: Business assistance

Hello,

I am in need of some business assistance and am not sure where to start. We own a business on Oahu-XYZ Spa and Pool. We service and repair swimming pools. We have over 50 clients on O'ahu and have been in business for over 10 years. We are anticipating a move to Kaua'i and would like to know how to gain information on the amount of privately owned swimming pools on the island and if there is sustainability with this business on Kaua'i. We are local business owners and both my husband and I are born and raised on O'ahu. If you could be of any assistance or give any information it would be appreciated. Thank you for your response.

Aloha

... client ...

From: Christine Pawliuk

Sent: Thursday, March 22, 2012 1:18 PM

To: Darlene Kauai

Cc: John Latkiewicz

Subject: RE: Research

[Housing statistics Kauai.xls \(40 KB\)\[Open in Browser\]](#); [Income households and fami~1.xls \(35 KB\)\[Open in Browser\]](#); [Pool contractros Kauai.xls \(30 KB\)\[Open in Browser\]](#)

I have attached some information on competitors, as well as housing and household income data. This is probably the best information I can provide—it will at least give them an idea of how many homes there are. Perhaps their experience with the business on Oahu will give them some idea of the groups that are most likely to have pools.

I have tried to find this before, but there really is no way. The county does issue permits for the digging portion of building pools, but there is no way to search the records to get a number.

Christine Pawliuk, Research Librarian

Hawaii Business Research Library

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